



## Saruni, A Life-Enriching Safari Experience

We are a collection of deluxe, intimate safari lodges in Kenya's private conservancies, from Samburu to the Masai Mara. We offer exclusive experiences of African wildlife, culture & wilderness in partnership with the communities.

### 2023/24 Mara Bush House Rates

Valid from 1st June 2023 - 31st May 2024





# Mara Bush Houses 2023/24 Rates

2023/24 SEASON: Rates from 01 June 2023 to 31 May 2024	UNIT PRICE USD\$ (First 4 PAX)	ADDITIONAL ADULT USD\$	ADDITIONAL CHILD * AGE 5-18 USD\$	CONSERVATION FEES** USD\$ PPPN	
				ADULT	CHILD AGE 3-17
<b>Peak-Season</b> 1 <sup>st</sup> - 31 <sup>st</sup> July	<b>3,536</b>	<b>505</b>	<b>253</b>	<b>116</b>	<b>58</b>
<b>High Season</b> 1 <sup>st</sup> - 5 <sup>th</sup> January, 1 <sup>st</sup> August - 31 <sup>st</sup> October, 20 <sup>th</sup> - 31 <sup>st</sup> December	<b>2,920</b>	<b>505</b>	<b>253</b>	<b>116</b>	<b>58</b>
<b>Low Season</b> 6 <sup>th</sup> January - 31 <sup>st</sup> March, 1 <sup>st</sup> - 30 <sup>th</sup> June, 1 <sup>st</sup> November - 19 <sup>th</sup> December	<b>2,418</b>	<b>505</b>	<b>253</b>	<b>116</b>	<b>58</b>
<b>Green Season</b> 1 <sup>st</sup> April - 31 <sup>st</sup> May	<b>1,236</b>	<b>505</b>	<b>253</b>	<b>116</b>	<b>58</b>

\* Children under the age of 5 stay free of charge when sharing with parents/adults. See the Child Policy section in the accompanying Booking Procedures, Terms & Conditions.

\*\* Conservation fees are subject to change by the private conservancies in which we operate.

No Christmas or New Year supplements.

All guests travelling to Saruni must have comprehensive travel insurance, medical insurance and emergency evacuation coverage.

Acacia & Mara Houses are accessed from Mara North Airstrip in Mara North Conservancy where it is a 40 min transfer to the houses.

## Included

- Full board accommodation, all house drinks (except champagne)
- Game drives on the Mara North Conservancy and Lemek Conservancy
- Conservancy bednight fee, sundowners/bush breakfasts
- Visits to local school, village and trading centre (village visit - \$ 30 per person)
- Night game drives
- Participating in local community projects
- Limited laundry
- 1 vehicle and guide per house
- Airstrip transfers (Mara North airstrip)
- VAT & taxes

## Excluded

- Park and conservancy fees and other fees specified in the above table
- Transfers (other than airstrip transfers mentioned)
- Extra vehicle hire with guide at \$350 per day
- All other activities & excursions not mentioned in the "included" section
- Additional lunch (picnic or in house) \$ 25pp
- Visit to the Masai Mara National Reserve (contact us for rates)
- Any payable extra services
- Gratuities to staff & guides and anything of a personal nature
- Temporary Flying Doctors cover
- All statutory increases beyond our control

## MARA BUSH HOUSES INFORMATION

### Mara & Acacia Houses

Acacia and Mara Houses are located in a secluded valley in the Mara North Conservancy. Mara House has three ensuite bedrooms while Acacia House has one double en suite bedroom with 2 twin bedrooms sharing one bathroom. Both houses have large verandas overlooking a waterhole frequented by a vast array of wildlife and birdlife, and share a swimming pool. The houses are well spaced so that apart from at the pool there is no interaction with each other. You cannot see either house from the pool.

### Mara North Conservancy

A secluded valley in the north of the Mara North Conservancy offers total privacy from the rest of the Mara but with easy access either to the escarpment or the open plains, both within 15 mins from the front door. The area has long been known for the lush bush forest which attracts a wide array of game including plentiful leopard and easy access to genuine communities who have long been partners in managing this area. The slightly higher altitude brings a cooler, fresher and generally quieter experience than the vast majority of this ecosystem.

### Activities

A fully qualified safari guide and vehicle will be on hand to assist with a wide range of activities which include day or night game drives and visits to local villages and trading centres. Please refer to the Info Zone for details on the available Positive Impact activities.

### Transfers & access to camp

Acacia & Mara Houses are accessed from Mara North Airstrip in Mara North Conservancy where it is a 40 min transfer to the houses.

## BOOKING CONDITIONS

### Booking confirmation

By sending a booking request you confirm to have read these booking conditions and agree to be bound thereto. Asilia Africa only accepts booking requests through in writing/per email.

Booking requests through telephone, skype or other form of communication are not accepted.

A booking is made once Saruni Lodges has sent a written/email confirmation of the booking to you ("Booking").

Saruni Lodges reserves the right to refuse bookings at its sole discretion and all Bookings are subject to full compliance with these terms.

### Provisional bookings

If Saruni Lodges has not received confirmation of the Booking from you per email prior to the expiry date ("Confirmation"), the booking will be released automatically without notification:

\*if booked 2 or more months before the date of arrival: provisional Bookings expire 10 days after the Booking was created

\*if booked less than 2 months before the date of arrival: provisional Booking expires 5 days after the Booking was created

Bookings can be put on a waitlist. Provisional Bookings may only be extended subject to there being no waitlisted bookings, such extension is deemed to be a new Booking.

### Deposit and Payment

A non-refundable deposit of 20% of the invoice amount must be received by Saruni Lodges within 30 days of the Booking and the remainder must be in one of Saruni bank accounts at least 60 days prior to the date of arrival (in accordance with the payment terms below).

If a Booking is made within 60 days of the date of arrival, the full invoice amount has to be paid within 5 days of the date of the Booking.

Notwithstanding the below cancellation policy and any other rights it may have, Saruni Lodges may release all your Bookings in the event of non-compliance hereof and may charge a penalty interest of 7.5% per annum on any overdue amounts (without becoming liable for damages). Any applicable bank charges are for your expense and Saruni Lodges is entitled to set off due amounts with any amounts received from, or held on behalf of, you on whatever grounds.

### Cancellation policy

Cancellations or amendments of Bookings must be received by Saruni Lodges in writing/by email to be effective. In the event of cancellation or amendment of a Booking after Confirmation by you the following policy will apply: From Confirmation up to 61 days prior to arrival - the 20% deposit is retained as a booking fee and will not be refunded.

60 to 31 days prior to arrival - 50% of the invoice amount will be due and payable

30 days or less prior to arrival - 100% of the invoice amount will be due and payable

In the event that a 3rd party supplier imposes a higher cancellation penalty amount, this amount will be added to the total payable penalty amount at any stage of cancellation

No refunds will be made in case of late arrival or no show

No amount over and above the deposit amount will be due and payable if, upon reasonable proof, the customer is unable to honour his/her booking due to death or hospitalisation of the person for whom, or for whose benefit the Booking was made.

### Currency

All prices and rates are quoted and invoiced in US\$ and all payments must be made in US\$. Payment in other currencies will only be accepted by pre-arrangement.

### Changes in rates

Under normal circumstances Saruni wishes to respect agreed rates, but reserves the right to change the rates and terms at any time due to circumstances out of its control (such as, but not limited to, fuel prices, exchange rates, camping/concession fees, service levies or tax increases). In case of material changes caused by government bodies and/or other similar bodies that cannot be influenced by Asilia Africa that would lead to severe losses endangering economically sustainable operations it reserves the right to also change the rates on confirmed and paid Bookings. Any 3rd party rate increases after Confirmation - such as, but not limited to, changes in prices of flights booked - will be fully payable by you.

### Mara Bush Houses

Due to the exclusivity of Mara Bush Houses, the following policy is applicable during both low and high season

- If guests are leaving on the 2pm or 4pm flight, there is an additional fee which consists of park fees, an additional lunch (if applicable), and hire of a private vehicle.

- If guests are leaving on the 2pm or 4pm flight and would like to continue to use the house until time of departure, there is an additional fee which consists of 75% of the applicable rate per night rate, and park fees.

### Itinerary changes

Saruni will do its utmost to assist in minimizing the disruption of itineraries booked through Saruni Lodges in case of cancellations, changes or delays due to any of its 3rd party service providers, however any costs incurred in relation thereto will be borne directly by you or your client.

### Family Travel

High and Peak season: Families (less than 5 pax) with children aged 5-12 years old must pre book the private vehicle as per availability in res request and this is chargeable at normal rates. If the private vehicle is not available we may not be able to accommodate the booking.

- Low and Green season: Families (less than 5 pax) with children aged 5-12 years will receive a FOC private vehicle but this is subject to availability and individual camps will be contacted by the sales team to ask if this booking can be accommodated.

- Year round: Families with children aged 5-12 years old will receive a private vehicle FOC for every 5 pax in the family. This vehicle must be pre booked and is subject to availability.

### General

Failure of Saruni to enforce any provision of these booking conditions shall not constitute a waiver of such provision or affect Asilia Africa's right to enforce that or any other provision in the future. If any provision of these booking conditions is rendered void, illegal or unenforceable in any respect under any law, the validity, legality and enforceability of the remaining provisions shall not in any way be affected or impaired thereby.